

NOT FOR DISTRIBUTION, DIRECTLY OR INDIRECTLY, IN THE UNITED STATES, CANADA, AUSTRALIA OR JAPAN OR IN ANY OTHER JURISDICTION WHERE IT IS UNLAWFUL TO DO SO

Comunicato Stampa

PIOVAN HA AVVIATO IL PROCESSO DI QUOTAZIONE SUL MERCATO TELEMATICO AZIONARIO ORGANIZZATO E GESTITO DA BORSA ITALIANA S.P.A.

Santa Maria di Sala (VE), 24 settembre 2018 - Piovan S.p.A (la "**Società**" o "**Piovan**") comunica che, come approvato dai suoi competenti organi societari, ha avviato le attività funzionali al processo di quotazione delle proprie azioni ordinarie (le "**Azioni**") sul Mercato Telematico Azionario organizzato e gestito da Borsa Italiana S.p.A. (il "**Mercato Telematico Azionario**") e, ricorrendone i presupposti, sul segmento STAR (la "**Quotazione**").

Il flottante richiesto ai fini della quotazione delle Azioni sarà ottenuto attraverso un collocamento privato (l' "**Offerta**") riservato esclusivamente ad investitori qualificati in Italia e investitori istituzionali all'estero ai sensi della *Regulation S* del *United States Securities Act* del 1933, come successivamente modificato (il "**Securities Act**"), e, negli Stati Uniti d'America, limitatamente ai "*Qualified Institutional Buyers*" ai sensi della *Rule 144A* del *Securities Act*, con esclusione di quei Paesi nei quali l'offerta non sia consentita in assenza di autorizzazione da parte delle competenti autorità, in conformità con le leggi vigenti, o di esenzioni di legge o regolamentari applicabili. L'Offerta è solo un'offerta in vendita e le Azioni oggetto di Offerta saranno messe in vendita da Pentafin S.p.A., azionista di controllo della Società (l' "**Azionista Venditore**").

I termini e condizioni dell'Offerta saranno comunicati prima dell'inizio dell'Offerta. Nel contesto dell'Offerta è inoltre prevista la concessione di un'opzione *Greenshoe*. Alla data del presente comunicato, il flottante atteso è previsto tra il 35% e il 40% del capitale sociale della Società. La Società e gli attuali azionisti assumeranno impegni di *lock-up* in linea con la prassi di mercato.

È attualmente previsto che l'Offerta possa essere avviata entro la fine del 2018, compatibilmente con le condizioni di mercato vigenti al momento del rilascio del provvedimento di ammissione a quotazione da parte di Borsa Italiana S.p.A. e dell'approvazione del Prospetto da parte della Consob.

Goldman Sachs International e UniCredit Corporate & Investment Banking agiscono in qualità di *Joint Global Coordinators* e *Joint Bookrunners*. UniCredit Corporate & Investment Banking agisce altresì in qualità di Sponsor per l'ammissione a quotazione. Lazard agisce in qualità di *advisor* finanziario della Società.

Latham & Watkins fornisce l'assistenza legale a favore della Società, mentre White & Case fornisce l'assistenza legale a favore dei *Joint Global Coordinators*. Studio Associato – Consulenza legale e tributaria, KPMG fornisce assistenza fiscale alla Società. Deloitte & Touche S.p.A. è la società di revisione.

PER ULTERIORI INFORMAZIONI:

Piovan S.p.A.

Investor relator

Luca Sabadin

luca.sabadin@piovan.com

Tel 0415799111

Barabino & Partners

Giovanni Vantaggi

g.vantaggi@barabino.it

Nicola Comelli

n.comelli@barabino.it

Tel 02 72 02 35 35

Piovan S.p.A.

Via delle Industrie 16 - 30036 S. Maria di Sala (Venezia) Italy

Tel. +39 041 5799111 - info@piovan.com

Purchase Dept. Fax +39 041 487436 - Sales Dept. Fax +39 041 487437 - Accounts Dept. Fax +39 041 5799244

C.F. 02307730289 - P.IVA 02700490275 - Cap. Soc. Euro 6.000.000,00

Descrizione del Gruppo Piovan

Il Gruppo Piovan è il principale operatore a livello mondiale nello sviluppo e nella produzione di sistemi ausiliari di automazione dei processi produttivi per lo stoccaggio, trasporto e trattamento di polimeri e polveri plastiche. A partire dal 2015, il Gruppo è attivo in modo crescente anche nello sviluppo e nella produzione di sistemi ausiliari di automazione dei processi produttivi per lo stoccaggio, trasporto e trattamento di polveri alimentari sfruttando la propria leadership, replicando il modello di business già adottato in precedenza e cogliendo le opportunità di *cross selling*.

Al 31 dicembre 2017, il Gruppo Piovan ha registrato un totale ricavi e altri proventi pari a Euro 213,3 milioni e un *adjusted* EBITDA pari a Euro 33,0 milioni. Per il semestre chiuso al 30 giugno 2018, il Gruppo Piovan ha registrato un totale ricavi e altri proventi pari a Euro 127,4 milioni e un *adjusted* EBITDA pari a Euro 18,3 milioni.

These materials are not for distribution, directly or indirectly, in or into the United States (including its territories and possessions, any State of the United States and the District of Columbia), Canada, Australia and Japan (or in any other jurisdiction where it is unlawful to do so). This communication does not constitute or form a part of any offer or solicitation to purchase or subscribe for securities in the United States or in any other jurisdiction. The securities mentioned herein have not been, and will not be, registered under the United States Securities Act of 1933 as amended (the "Securities Act"). The securities may not be offered or sold in the United States except pursuant to an exemption from the registration requirements of the Securities Act. There will be no public offer of securities in the United States, Canada, Australia and Japan or in any other jurisdiction where it is unlawful to do so. This document is only being distributed to and is only directed at (i) persons who are outside the United Kingdom or (ii) to investment professionals falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") or (iii) high net worth companies, and other persons to whom it may lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons in (i), (ii) and (iii) above together being referred to as "relevant persons"). The Shares are only available to, and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such securities will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely on this document or any of its contents. This document is an advertisement and is not a prospectus for the purposes of the Prospectus Directive. A prospectus prepared pursuant to the Prospectus Directive will be published and an international offering circular will be made available in connection with the Offering described below. Investors should not subscribe for any securities referred to in this document except on the basis of information contained in the prospectus or the international offering circular which include detailed information regarding the Company and the risks involved in investing in the securities. In any EEA Member State that has implemented the Prospectus Directive, this communication is only addressed to and is only directed at qualified investors in that Member State within the meaning of the Prospectus Directive. The expression "Prospectus Directive" means Directive 2003/71/EC (and amendments thereto, including Directive 2010/73/EU, to the extent implemented in any relevant Member State) and includes any relevant implementing measure in the relevant Member State. In Canada the Shares may be sold only to purchasers purchasing, or deemed to be purchasing, as principal that are accredited investors, as defined in National Instrument 45-106 Prospectus Exemptions or subsection 73.3(1) of the Securities Act (Ontario), and are permitted clients, as defined in National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations. Any resale of the Shares must be made in accordance with an exemption from, or in a transaction not subject to, the prospectus requirements of applicable securities laws.

This announcement is not a prospectus within the meaning of Directive 2003/71/EC of the European Parliament at the Council of November 4th, 2003, as amended, in particular by Directive 2010/73/EU (together, the "Prospectus Directive").

Investors should not subscribe for any securities referred to in this document except on the basis of information contained in the prospectus or the international offering circular which include detailed information regarding the Company and the risks involved in investing in the securities. In any EEA Member State that has implemented the Prospectus Directive, this communication is only addressed to and is only directed at qualified investors in that Member State within the meaning of the Prospectus Directive.

The distribution of this press release is not made, and has not been approved, by an "authorized person" within the meaning of Article 21(1) of the Financial Services and Markets Act 2000. As a consequence, this press release is directed only at persons who (i) are located outside the United Kingdom, (ii) have professional experience in matters relating to investments and fall within Article 19(5) ("investment professionals") of the Financial Services and Markets Act 2000 (Financial Promotions) Order 2005 (as amended), (iii) are persons falling within Article 49(2)(a) to (d) (high net worth companies, unincorporated associations, etc.) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) or (iv) are persons to whom this press release may otherwise lawfully be communicated (all such persons together being referred to as "Relevant Persons"). This press release is not a prospectus which has been approved by the Financial Conduct Authority or any other United Kingdom regulatory authority for the purposes of Section 85 of the Financial Services and Markets Act 2000.

The distribution of this document in certain countries may constitute a breach of applicable law. The information contained in this document does not constitute an offer of securities for sale in Canada, Australia or Japan. This press release may not be published, forwarded or distributed, directly or indirectly, in Canada, Australia or Japan.

Solely for the purposes of the product governance requirements contained within: (a) EU Directive 2014/65/EU on markets in financial instruments, as amended ("MiFID II"); (b) Articles 9 and 10 of Commission Delegated Directive (EU) 2017/593 supplementing MiFID II; and (c) local implementing measures (together, the "**MiFID II Product Governance Requirements**"), and disclaiming all and any liability, whether arising in tort, contract or otherwise, which any "manufacturer" (for the purposes of the MiFID II Product Governance Requirements) may otherwise have with respect thereto, the shares of the Company (the "**Shares**") have been subject to a product approval process, which has determined

that such Shares are: (i) compatible with an end target market of retail investors and investors who meet the criteria of professional clients and eligible counterparties, each as defined in MiFID II; and (ii) eligible for distribution through all distribution channels as are permitted by MiFID II to such target market (the “**Target Market Assessment**”). Notwithstanding the Target Market Assessment, distributors should note that: the price of the Shares may decline and investors could lose all or part of their investment; the Shares offer no guaranteed income and no capital protection; and an investment in the Shares is compatible only with investors who do not need a guaranteed income or capital protection, who (either alone or in conjunction with an appropriate financial or other adviser) are capable of evaluating the merits and risks of such an investment and who have sufficient resources to be able to bear any losses that may result therefrom. The Target Market Assessment is without prejudice to the requirements of any contractual, legal or regulatory selling restrictions in relation to the offering. Furthermore, it is noted that, notwithstanding the Target Market Assessment, the Joint Global Coordinators and Joint Bookrunners will only procure investors who meet the criteria of professional clients and eligible counterparties.

For the avoidance of doubt, the Target Market Assessment does not constitute: (a) an assessment of suitability or appropriateness for the purposes of MiFID II; or (b) a recommendation to any investor or group of investors to invest in, or purchase, or take any other action whatsoever with respect to the Shares. Each distributor is responsible for undertaking its own target market assessment in respect of the Shares and determining appropriate distribution channels.

No representation or warranty, express or implied, is made by Goldman Sachs International and UniCredit Corporate & Investment Banking (the “**Managers**”), or any of their respective affiliates, directors, officers, employees, advisers or agents as to the accuracy or completeness or verification of the information contained in this announcement, and nothing contained herein is, or shall be relied upon as, a promise or representation by the Managers in this respect, whether as to the past or future.

None of the Managers assumes any responsibility for its accuracy, completeness or verification and accordingly the Managers disclaim, to the fullest extent permitted by applicable law, any and all liability whether arising in tort, contract or otherwise which they might otherwise be found to have in respect of this announcement or any such statement.

The Managers are each acting exclusively for the Company and the shareholders selling Shares in the transaction referred to in this announcement and for no-one else in connection with any transaction mentioned in this announcement and will not regard any other person (whether or not a recipient of this announcement) as a client in relation to any such transaction and will not be responsible to any other person for providing the protections afforded to their respective clients, or for advising any such person on the contents of this announcement or in connection with any transaction referred to in this announcement. The contents of this announcement have not been verified by the Managers.