

Press Release

**THE BOD OF PIOVAN S.P.A. APPROVES THE PERIODIC FINANCIAL INFORMATION  
AS OF SEPTEMBER 30, 2023**

***PIOVAN GROUP CONTINUES ITS POSITIVE PERFORMANCE IN THE FIRST NINE MONTHS OF 2023 WITH REVENUES REACHING €427.3 MILLION, UP 12.0% ON THE PREVIOUS YEAR (+7.9% ON AN ORGANIC BASIS) AND ADJUSTED EBITDA OF €55.7 MILLION (13.0% OF REVENUE). GROUP PFN DECREASES TO €87.3 MILLION COMPARED TO €111.8 MILLION IN SEPTEMBER 2022, ONCE AGAIN DEMONSTRATING THE GROUP'S EXCELLENT CASH GENERATION CAPACITY.***

- Consolidated revenue and other income of € 427.3 million, growing by 12.0% on September 30, 2022 (+7.9% on a like-for-like consolidation basis);
- Consolidated Adjusted EBITDA of € 55.7 million (13.0% margin), increasing by 25.2% on September 30, 2022 (+22.2% on a like-for-like consolidation basis and excluding the impact of certain non-recurring items);
- Consolidated Operating Profit (EBIT) of € 48.2 million (11.3% margin) excluding the effects of IPEG Purchase Price Allocation (“PPA”), increasing by € 11.7 million (+32.2%) on September 30, 2022;
- Consolidated Net Profit of € 32.5 million (7.6% margin), increasing by € 3.8 million (+13.4%) on September 30, 2022;
- Consolidated Net Financial Position is negative for € 87.3 million. Excluding the effects of the application of IFRS 16, the consolidated net financial position as of September 30, 2023 would amount to negative € 69.6 million.

**Santa Maria di Sala (Venice), November 8, 2023** – The Board of Directors of Piovan S.p.A. (“Piovan” or the “Company”) today reviewed and approved the Periodic Financial Information as of September 30, 2023.

The consolidated key financial highlights of the first nine months of 2023 follow:

**Piovan S.p.A.**

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(amounts in €'000)	Economic performance indicators				Changes	
	First nine months 2023	% on total revenues and other income	First nine months 2022 <sup>(1)</sup>	% on total revenues and other income	2023 vs 2022	%
Revenue	420,170	98.3%	373,079	97.7%	47,091	12.6%
Other revenue and income	7,171	1.7%	8,621	2.3%	(1,450)	(16.8%)
<b>TOTAL REVENUE AND OTHER INCOME</b>	<b>427,341</b>	<b>100.0%</b>	<b>381,699</b>	<b>100.0%</b>	<b>45,642</b>	<b>12.0%</b>
Adjusted EBITDA	55,696	13.0%	44,491	11.7%	11,205	25.2%
EBITDA	55,424	13.0%	43,786	11.5%	11,638	26.6%
OPERATING PROFIT	45,276	10.6%	31,315	8.2%	13,961	44.6%
PROFIT BEFORE TAXES	46,520	10.9%	35,723	9.4%	10,796	30.2%
Income taxes	14,043	3.3%	7,087	1.9%	6,956	98.2%
<b>NET PROFIT</b>	<b>32,477</b>	<b>7.6%</b>	<b>28,637</b>	<b>7.5%</b>	<b>3,840</b>	<b>13.4%</b>
<b>Attributable to:</b>						
Owners of the parent	33,155	7.8%	28,373	7.4%		
Non-controlling interests	(678)	(0.2%)	264	0.1%		
<b>Basic earnings per share</b>	<b>0.65</b>		<b>0.56</b>			
<b>Diluted earnings per share</b>	<b>0.65</b>		<b>0.55</b>			

(1) For the purposes of comparison, the statement of profit and loss figures for 9M 2022 have been restated compared to the Periodic Financial Information at September 30, 2022, following the definitive purchase price allocation for the IPEG group. Income taxes and the Net profit were restated.

## Revenue analysis

### Revenue

In the first nine months of 2023, Piovan Group **revenue** totaled € 420.2 million, with a strong growth on € 373.1 million in the first nine months of 2022, increasing by 12.6%.

Recognizing the effect of the acquisition of IPEG group retroactively to January 1, 2022, Piovan Group revenue in the first nine months of 2022 would have been equal to € 386.6 million, increasing by 8.7% in 2023.

Revenue calculated on a like-for-like basis (i.e. average exchange rate in the first nine months of 2022) would have increased by € 6.3 million at € 426.5 million and showing a growth of 14.3% compared to the first nine months of 2022. The exchange effect on revenue was mainly due to the trends of the US dollar against the Euro and, to a lesser extent, to trends in the Renminbi.

### Revenue by Business Segment

€/000	9M 2023	%	9M 2022 (*)	%	9M 2023 vs 9M 2022	%
Technical Polymers	322,146	76.7%	283,048	75.9%	39,097	13.8%
Food & Industrial Applications	32,394	7.7%	35,918	9.6%	(3,524)	(9.8%)
Services	65,630	15.6%	54,112	14.5%	11,518	21.3%
<b>Revenue</b>	<b>420,170</b>	<b>100.0%</b>	<b>373,079</b>	<b>100.0%</b>	<b>47,091</b>	<b>12.6%</b>

(\*) 9M 2022 includes IPEG group for just 8 months.

For what concerns the dynamic of **revenue by Business Segment** in the first nine months of 2023, it should be noted that:

- *Technical Polymers Systems* revenue increased by 13.8%, with good performances in all the geographical areas. In particular, the increase is attributable to (i) the increased use of recycled materials in rigid packaging, a sector in which the Group is a leader, (ii) an increase of investments in the *Automotive* sector, whereby the transition to electric models requires a significant transformation of metal components into technical polymers; and to (iii) investments in new pipelines, and more generally in a continuous growth in components for medical applications;
- *Food & Industrial Applications Systems* revenue continues to show a decrease compared to the first nine months of 2022, equal to - 9.8%, but with a recovery if compared to the first half of 2023, when the reduction was equal to 19.9%. The contraction of the segment continues to stem from the development timelines of certain projects and the plastic powders market order intake, which has taken some capacity away from food powders;
- the *Services* division reported revenue growth of 21.3% on the same period of the previous year, confirming the development expectations of the Group.

### Revenue by region

€/000	9M 2023	%	9M 2022 (*)	%	9M 2023 vs 9M 2022	%
EMEA	136,483	32.5%	131,004	35.1%	5,479	4.2%
ASIA	41,480	9.9%	32,847	8.8%	8,633	26.3%
NORTH AMERICA	226,682	54.0%	195,322	52.4%	31,360	16.1%
SOUTH AMERICA	15,525	3.7%	13,906	3.7%	1,619	11.6%
<b>Revenue</b>	<b>420,170</b>	<b>100.0%</b>	<b>373,079</b>	<b>100.0%</b>	<b>47,091</b>	<b>12.6%</b>

(\*) 9M 2022 includes IPEG group for just 8 months.

Revenue in North America mainly grew as a result of the increased market shares, the good performances of the subsidiary Thermal Care and of the development of important projects in the *Food* area.

Growth in Asia, up by 26.3%, shows signs of recovery in the Asian market, also thanks to the winning of some major orders at the end of 2022 and early 2023, and to the positive development in the Indian market.

Performance in Europe is affected by the fact that major projects underway in the *Food* area are developed in Europe and have North America as their final destination. In general, however, business remains positive with a significant increase in market share.

Finally, the South American market continues to perform well, with growth of 11.6% thanks to a satisfactory backlog at the beginning of the year.

### Other revenues and income

**Other revenues and income** decreased by 16.8% on the first nine months of 2022. This aggregate included a number of operating grants in 2022. Recognizing the effect of the acquisition of IPEG group retroactively to January 1, 2022, Other revenue and income for Piovan Group in 2022 would have been equal to € 9.3 million (-23.1%).

### Total revenues and other income

In the first nine months of 2023, therefore, **Total revenues and other income** of Piovan Group amounted to € 427.3 million, growing strongly compared to € 381.7 million in the first nine months of 2022 (+12.0%). Recognizing the effect of the acquisition of IPEG group retroactively to January 1, 2022, the amount of revenues and other income of Piovan Group in 9M 2022 would have been equal to € 396.0 million, increasing by 7.9% in 2023.

### Analysis of Group economic results

#### EBITDA

In the first nine months of 2023, **EBITDA** totaled € 55.4 million, an increase of 26.6% compared to € 43.8 million in the first nine months of 2022 (13.0% margin on total revenues and other income vs. 11.5% in the first nine months of 2022).

Recognizing the effect of the acquisition of IPEG group retroactively to January 1, 2022, EBITDA in the first nine months of 2022 would have been equal to € 44.9 million, increasing by 23.5% in 2023.

The growth in EBITDA reflects certain non-recurring costs incurred in the first nine months for activities related to the integration of IPEG group and certain additional costs related to a contract in the *food* market for a subsidiary.

#### Adjusted EBITDA

In the first nine months of 2023, **Adjusted EBITDA** totaled € 55.7 million (excluding certain non-recurring components or non-core activities), for a margin on total revenues and other income of 13.0%, increasing by 25.2% compared to Adj. EBITDA in the first nine months of 2022.

Recognizing the effect of the acquisition of IPEG group retroactively to January 1, 2022, Adjusted EBITDA in the first nine months of 2022 would have been equal to € 45.6 million, increasing by 22.2% in 2023.

#### EBIT

In the first nine months of 2023, **EBIT** totaled € 45.3 million, up from € 31.3 million in the first nine months of 2022.

EBIT, therefore, reflects the effects of the PPA of IPEG, which alone included the recognition of amortization of intangible assets of € 2.9 million in the first nine months of 2023 (€ 5.2 million in the first nine months of 2022).

The EBIT margin on total revenues and other income is equal to 10.6%, improving with respect to the previous year (+ 44.6%). Excluding the effects of the PPA as described above, EBIT would have been equal to € 48.2 million, for a margin on total revenues and other income of 11.3% (€ 36.5 million in the first nine months of 2022, for a margin of 9.6% on total revenues and other income).

As described above, EBIT was affected by certain non-recurring costs incurred in the period for activities related to the integration of IPEG group and certain additional costs related to an order of a subsidiary.

### **Net Profit**

The **Net Profit** in the first nine months of 2023 was equal to € 32.5 million, increasing on € 28.6 million for the same period of the previous year. The margin on total revenue and other income was equal to 7.6% (7.5% in the first nine months of 2022).

Net profit in the first nine months of 2023 benefited from the gain on the transfer of control of Toba PNC. As of the date on which the sale was finalized, the deconsolidated company had negative equity of € 2.6 million (of which € 1.3 million related to minority interests).

Excluding the amortization of the PPA of IPEG, equal to € 2.9 million (€ 5.2 million in the first nine months of 2022), its related fiscal effect equal to € 0.7 million (€ 1.1 million in the first nine months of 2022) and the gain on the sale of Toba PNC, net profit would have been equal to € 33.4 million (€ 32.7 million in the first nine months of 2022), for a margin on revenues and other income of 7.8% (8.6% in the first nine months of 2022). It is also reminded that the net profit in the first nine months of 2022 benefitted from the following two effects: (i) € 5,2 million in currency effects during the period due to the performance of the dollar against the euro, the Group's functional currency, related to a loan in euro issued by the parent company Piovan S.p.A. to Piovan North America; (ii) € 2,2 million related to the benefit recognized in relation to the "Patent Box" agreement.

### **Earnings per share**

**Earnings per share** was equal to € 0.65 as of September 30, 2023, compared to € 0.56 as of September 30, 2022.

## Group Balance Sheet items overview

### Consolidated Net Financial Position

The **consolidated net financial position** at September 30, 2023 was negative and equal to € 87.3 million, improving if compared to September 30, 2022 – when it was negative and equal to € 111.8 million – and decreasing if compared to a negative one equal to € 88.1 million at December 31, 2022, generating net cash in the amount of € 0.8 million. Operating activities offset the absorption of cash from the approval and payment of dividends by the parent company Piovan S.p.A. (the “**Parent Company**”) in May 2023 for approximately € 10.2 million, and the capital expenditure in the first nine months of 2023 of approximately € 8.1 million, in addition to the instalments paid on medium/long-term loans.

€/000	30.09.2023	31.12.2022	30.09.2022
A. Cash	63,835	74,365	93,797
B. Cash equivalents	12,500	20,000	-
C. Other current financial assets	6,489	6,815	1,474
<b>D. Liquidity (A+B+C)</b>	<b>82,824</b>	<b>101,180</b>	<b>95,270</b>
E. Current financial debt (including debt instruments, but excluding current portion of non-current financial debt)	(24,917)	(10,504)	(16,350)
F. Current portion of non-current financial debt	(37,857)	(32,692)	(30,614)
<b>G. Current financial indebtedness (E+F)</b>	<b>(62,774)</b>	<b>(43,196)</b>	<b>(46,964)</b>
<b>H. Net current financial indebtedness (G-D)</b>	<b>20,050</b>	<b>57,984</b>	<b>48,306</b>
I. Non-current financial debt (excluding current portion and debt instruments)	(104,710)	(142,770)	(134,680)
J. Debt instruments	-	-	-
K. Non-current trade and other payables	(2,619)	(3,295)	(25,445)
<b>L. Non-current financial indebtedness (I+J+K)</b>	<b>(107,329)</b>	<b>(146,065)</b>	<b>(160,126)</b>
<b>M. Total net financial position (H+L)</b>	<b>(87,279)</b>	<b>(88,081)</b>	<b>(111,820)</b>

Excluding the effects of the application of IFRS 16, the Group's net financial position at September 30, 2023 would amount to negative € 69.6 million, compared to a negative value of € 70.2 million at December 31, 2022.

The item “Current financial debt (including debt instruments but excluding current portion of non-current financial debt)” includes the fair value measurement of the earn-out (previously included within “Non Current financial debt”) in the amount of \$ 21.8 million (€ 20.6 million at September 30, 2023 and € 20.4 million at December 31, 2022), equal to its maximum contractual value, which is expected to be paid by June 30, 2024 to the selling shareholders of IPEG Inc., in accordance with contractual obligations.

Investments for the first nine months of 2023 totaled € 8.1 million (€ 2.5 million in the first nine months of 2022), of which non-recurring investments equal to € 5.1 million.

The net financial position includes medium/long-term loans, mainly relating to the Parent Company and entirely subscribed in Euro, for € 127.7 million, of which € 37.9 million repayable within 12 months and the remaining € 89.8 million medium/long-term.

As reported previously, it is reminded that, in January 2022, in order to complete the IPEG acquisition, a 6-year € 100 million fixed-rate loan bearing annual interest of 1.335% was obtained.

### **Significant events occurred during the first nine months of 2023**

#### *Doteco Inc.*

On January 1, 2023, Doteco S.p.A. sold its equity interest in Doteco Inc. to IPEG Inc.. This transaction, which had no impact on the consolidated financial statements, falls within the scope of a broader process of reorganization and streamlining that Piovan Group initiated following the acquisition of the American group IPEG.

#### *Sale of Toba Pnc*

On January 31, 2023, the sale was completed to non-controlling interests of a 41% stake held by Piovan S.p.A. in Toba Pnc. As a result, Piovan S.p.A. now holds a 10% interest in Toba Pnc. The Group will be continuing to operate in Korea by way of both the non-controlling interest in Toba Pnc and a direct presence in the country, development of which is ongoing.

#### *Establishing of Piovan Indonesia*

On January 6, 2023, the Group established a new commercial branch in Indonesia – PT Piovan Technology Indonesia – to be able to serve locally and more directly clients in that country.

#### *Resignation of a director*

On January 26, 2023, the director Marco Stevanato resigned for personal reasons. Mr. Stevanato was a non-independent, non-executive director and held no additional positions on the Company's committees. There are no indemnities or other benefits payable as a result of his conclusion of office. On March 21, 2023, Mr. Maurizio Bazzo was co-opted to the Board and was then confirmed by the Shareholders' AGM of April 27, 2023, establishing that he shall remain in office until the conclusion of mandate of the other currently serving directors, and therefore until the Shareholders' AGM called to approve the financial statements at December 31, 2023.

#### *Acquisition of some assets from ProTec Polymer Processing GmbH*

On March 14, 2023, Piovan Group, by way of the subsidiary FDM GmbH, purchased from ProTec Polymer Processing GmbH a number of assets attributable to the *Materials Handling, Dosing* and *Recycling* markets with the goal of developing the *Service/post-sale* market and expanding market share with the OEM leader on the German market.

#### *Dividends distribution*

On April 27, 2023, the Shareholders' AGM approved the distribution of a dividend for € 10,206,492.20 (€ 0.20 per share with profit rights, excluding the treasury shares of the Company). The dividend was paid out from May 17, 2023, with coupon date of May 15, 2023 and record date of May 16, 2023.

#### *Authorization to acquire treasury shares*

On April 27, 2023, the Shareholders' AGM conferred to the Board of Directors of the Company the



authorization to purchase and dispose of treasury shares, subject to revocation of the previous authorization granted by the Shareholders' AGM on April 28, 2022, as detailed in the Directors' report published on the Company's website at [www.piovan.com](http://www.piovan.com), in the *Investors/Investor Relations/Shareholders' Meeting* section.

#### *New Long Term Incentive Plan*

On April 27, 2023, the Shareholders' AGM approved the new stock grant plan for ordinary company shares, called the "2023-2025 Long Term Incentive Plan" (the "Plan"). The Plan is organized into three cycles (the first for the 2023-2025 vesting period, the second for the 2024-2026 vesting period, and the third for the 2025-2027 vesting period) and, for each cycle, calls for the assignment of ordinary shares of Piovan S.p.A., under the terms and conditions specified in the Information Document published on the Company's website ([www.piovan.com](http://www.piovan.com)), to Executive Directors (excluding the Executive Chairperson) and Managers with Strategic Responsibilities, and additional individuals to be selected by the Chairperson of the Board of Directors from among the employees and/or contractors of the Company or subsidiary companies due to the strategic importance of the roles. It is underlined that the Plan's goals include one objective related to ESG topics.

#### *FEA Process & Technological Plants S.r.l. - Completion of office building*

In July 2023, the first phase of the expansion of the headquarters of the subsidiary FEA Process & Technological Plants S.r.l. was completed, which included the expansion and modernization of the office building, resulting in the relocation of the workforce. The second phase involving the expansion and modernization of production facilities is scheduled to be completed in the coming months, with all work expected to conclude by the end of 2023.

#### **Significant events occurred after September 30, 2023**

No further significant events occurred after September 30, 2023.

#### **Outlook**

The Group confirms its desire to continue along the strategic path undertaken, focusing on increasing its contribution to the circular economy by developing products and solutions for the recycling value chain, growing through acquisitions, and working to achieve greater market share in the *Food & Industrial Applications* segment.

With regard to future acquisitions - and given the completion of the IPEG, Inc. acquisition on January 31, 2022 - it is reasonable to assume that the following months will continue to be dedicated to the strategic integration, defined in 2022, of this industrial group in order to take full advantage of the companies' strategic potential, given also its importance within the Group.

Although the Group's focus is on reducing debt as a result of the above-mentioned operation, Piovan remains interested in companies with products/technologies that can expand the value chain served by the Group, and will continue to assess potential opportunities for acquisitions and external growth.



With regard to developments in European legislation concerning the production and use of plastic, there is a possibility of changes in the marketplace. In particular, legislation could promote, where possible, the re-use of plastic objects, the use of recycled plastic - which, by 2025, will have to constitute 25% of packaging - and the use of biodegradable polymers.

For Piovan Group, this European legislation represents an opportunity to sell technologies developed in recent years for the automation, processing and screening of recycled and biodegradable plastics, sectors in which the Group has developed a strong leadership also thanks to several patents related to recycling and where it has a technological advantage over its competitors. Piovan currently estimates that about 32.4% of the automations sold in the *packaging, fiber and recycling* segments are being used in order to make use of recycled material. Even the incentive to re-use plastic objects, although it represents a minimal potential market share, can give rise to significant investments in order to develop objects whose technical complexity allows their re-use.

Since 2006, the Group has contributed to the building of hundreds of plastic recycling plants and thousands of systems that make it possible to create new products out of recycled plastic.

Piovan is already engaged at various levels in the process of change and is committed to providing solutions to the market for a circular economy, particularly in researching and developing advanced innovative technologies - allowing customers to use recycled polymers and obtaining a quality product with low environmental impact, cutting CO2 emissions and the consumption of scarce resources.

Considering organic growth, compared to 2022 which showed a record performance, the first nine months of 2023 also tend to confirm improved results compared to 2022. Although the market is in a phase of greater uncertainty connected to rising interest rates and the macroeconomic and geopolitical context which have led to a general contraction in investments, the Group is continuing to increase its market shares and looks to the future with cautious optimism.

The order backlog at September 30, 2023 contracted on the previous year, while remaining above historic Group averages.

Piovan Group is present in a plurality of geographical areas and in very diversified sectors, and in 2024 intends to increase investments in the areas with the greatest growth potential.

Against these positive factors however, risks related to the ongoing Russia-Ukraine war and the recent reignition of tensions in the Middle East persist, with its consequent impact on the economy, while the particularly high levels of inflation have forced central banks to considerably raise interest rates, with expectations of negative impacts on client consumption and investment decisions.

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#### **CONFERENCE CALL**

The results as of September 30, 2023 shall be presented to the financial community through a conference call to be held on **November 9, 2023 at 8:30 AM CET**. You may participate in the conference call by calling one of the following numbers or by connecting through the webcast linked below:

ITALY:	+39 028020911
UK:	+44 1 212818004
GERMANY:	+49 6917415712
FRANCE:	+33 170918704
SWITZERLAND:	+41 225954728
US (international local number)	+1 718 7058796
US (toll-free number)	+1 855 2656958

Link to the webcast: <https://87399.choruscall.eu/links/piovan231109.html>

Before the start of the conference call, a selection of slides shall be made available on the website [www.piovan.com](http://www.piovan.com), in the *Investors / Investor Relations / Presentations* section.

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This document contains “forward-looking statements” relating to future events and operating and financial results of Piovan Group. These statements by nature contain an element of risk and uncertainty in that they depend on future events and developments. The actual results may even diverge significantly from those announced, due to a range of factors.

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The Executive Officer for Financial Reporting, Giovanni Rigodanza, declares in accordance with Article 154 *bis*, paragraph 2, of the Consolidated Finance Act, that the accounting information contained in this press release corresponds to the underlying accounting documents, records and accounting entries.

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Periodic Financial Information as of September 30, 2023 will be filed in accordance with the time limit set out by law at the registered office of the Company (Via delle Industrie no. 16 – Santa Maria di Sala (Venice)) and at Borsa Italiana S.p.A., available to any person who submits a request, and will also be available on the website of the Company ([www.piovan.com](http://www.piovan.com)) as well as on the authorized storage mechanism “1Info” ([www.1Info.it](http://www.1Info.it)).

Piovan S.p.A. hereby announces that, in accordance with the laws and regulations in force, Periodic Financial Information as of September 30, 2023, as approved by the Board of Directors on November 8, 2023, has been filed, available to the public, at the registered office of the Company, on its website, ([www.piovan.com](http://www.piovan.com)) under the “Investors” / “Investor Relations”/“Financial statements” section, as well as on the authorized storage mechanism 1Info ([www.1Info.it](http://www.1Info.it)).

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**FOR FURTHER DETAILS:****Piovan S.p.A.***Investor Relations*

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**Piovan Group**

Piovan Group is a global leader in the development and manufacturing of automation systems for the storage, conveying and processing of polymers, bio-resins, recycled plastic, food fluids, food and non-food powders. Over recent years, the Group has been particularly engaged in developing and producing automation systems for production processes for the bio-economies and circular economies for recycling and reusing plastic and for the production of plastics which are naturally compostable, tapping into cross selling opportunities.

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*The consolidated financial statements of Piovan Group follow.*

**CONSOLIDATED STATEMENTS OF EQUITY AND FINANCIAL POSITION**
*(€'000)*

<b>ASSETS</b>	<b>30.09.2023</b>	<b>31.12.2022</b>
<b>NON-CURRENT ASSETS</b>		
Property, plant and equipment	46,650	43,047
Right of Use	21,390	22,109
Intangible assets	126,052	128,297
Equity investments	11,955	10,832
Other non-current assets	876	574
Deferred tax assets	11,179	10,744
<b>TOTAL NON-CURRENT ASSETS</b>	<b>218,102</b>	<b>215,603</b>
<b>CURRENT ASSETS</b>		
Inventories	90,954	90,188
Contract assets for work in progress	6,752	6,374
Trade receivables	89,435	89,771
Current financial assets	6,489	6,815
Tax receivables	8,008	5,469
Other current assets	9,511	13,156
Cash and cash equivalents	76,335	94,365
<b>TOTAL CURRENT ASSETS</b>	<b>287,484</b>	<b>306,138</b>
<b>Assets held for sale and disposal groups</b>		<b>1,269</b>
<b>TOTAL ASSETS</b>	<b>505,586</b>	<b>523,010</b>

<b>LIABILITIES AND EQUITY</b>	<b>30.09.2023</b>	<b>31.12.2022</b>
<b>EQUITY</b>		
Share capital	6,000	6,000
Legal reserve	1,200	1,200
Reserve for own shares in portfolio	(2,489)	(2,208)
Translation reserve	5,317	3,952
Other Reserves and retained earnings	114,395	89,579
Net profit (loss)	33,155	34,588
<b>Equity attributable to the owners of the parent</b>	<b>157,578</b>	<b>133,111</b>
Equity attributable to non-controlling interests	2,420	1,819
<b>TOTAL EQUITY</b>	<b>159,998</b>	<b>134,930</b>
<b>NON-CURRENT LIABILITIES</b>		
Long-term loans	89,810	107,311
Non-current financial liabilities	14,900	35,459
Employee benefits plans	5,341	5,445
Provision for risks and charges	5,414	4,956
Non-current liabilities for options granted to non-controlling interest	-	-
Other non-current liabilities	2,619	3,295
Deferred tax liabilities	15,334	15,591
<b>TOTAL NON-CURRENT LIABILITIES</b>	<b>133,418</b>	<b>172,057</b>
<b>CURRENT LIABILITIES</b>		
Current portion of long-term loans	37,857	32,692
Current bank loans and borrowings	646	7,001
Current financial liabilities	24,271	3,503
Trade payables	64,101	77,292
Advance from customers	42,397	50,248
Contract liabilities for work in progress	4,242	7,060
Current liabilities for options granted to non-controlling interests	481	481
Tax liabilities and social security contributions	9,897	11,285
Other current liabilities	28,278	23,092
<b>TOTAL CURRENT LIABILITIES</b>	<b>212,170</b>	<b>212,654</b>
Liabilities associated with assets held for sale	-	3,369
<b>TOTAL LIABILITIES</b>	<b>345,588</b>	<b>388,080</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>505,586</b>	<b>523,010</b>

**CONSOLIDATED STATEMENT OF PROFIT AND LOSS**
**(€'000)**

<b>CONSOLIDATED STATEMENT OF PROFIT AND LOSS</b>	<b>30.09.2023</b>	<b>30.09.2022 <sup>(1)</sup></b>
Revenues	420,170	373,079
Other revenues and income	7,171	8,621
<b>TOTAL REVENUES AND OTHER INCOME</b>	<b>427,341</b>	<b>381,699</b>
Costs of raw materials, components and goods and changes in inventories	191,624	171,701
Services	79,360	76,992
Personnel expenses	97,948	86,503
Other expenses	2,985	2,718
Amortization and depreciation	10,148	12,470
<b>TOTAL COSTS</b>	<b>382,065</b>	<b>350,384</b>
<b>OPERATING PROFIT</b>	<b>45,276</b>	<b>31,315</b>
Financial income	1,283	518
Financial Expenses	(2,542)	(2,563)
Net exchange rate gain (losses)	(57)	5,452
Gains (losses) on liabilities for option granted to non-controlling interests	-	-
Profit (losses) from equity investments carried at equity	1,224	1,001
Profit (losses) from disposals	1,337	-
<b>PROFIT BEFORE TAXES</b>	<b>46,520</b>	<b>35,723</b>
<b>Income taxes</b>	<b>14,043</b>	<b>7,087</b>
<b>NET PROFIT</b>	<b>32,477</b>	<b>28,637</b>
<b>ATTRIBUTABLE TO:</b>		
Owners of the parent	33,155	28,373
Non-controlling interests	(678)	264
<b>Earnings per share</b>		
Basic earnings per share (in Euros)	<b>0.65</b>	<b>0.56</b>
Diluted earnings per share (in Euros)	<b>0.65</b>	<b>0.55</b>

(1) For the purposes of comparison, the statement of profit and loss figures for 9M 2022 have been restated compared to the Periodic Financial Information at September 30, 2022, following the definitive purchase price allocation for the IPEG group. Income taxes and the Net profit were restated.

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(€'000)

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME	30.09.2023	30.09.2022 <sup>(1)</sup>
<b>Net profit</b>	<b>32,477</b>	<b>28,637</b>
Items that may be subsequently reclassified to profit or loss:		
- Exchange rate differences	1,321	15,704
Other items valued using the equity method	44	-
Items that may not be subsequently reclassified to profit or loss:		-
- Actuarial gains (losses) on employee benefits net of the tax effect		-
- Actuarial gains on agents' termination benefits net of the tax effect		-
<b>Total Comprehensive income</b>	<b>33,842</b>	<b>44,859</b>
attributable to:		
- Owners of the parent	34,520	44,595
- Non-controlling interests	(678)	264

*(1) For the purposes of comparison, the statement of profit and loss figures for 9M 2022 have been restated compared to the Periodic Financial Information at September 30, 2022, following the definitive purchase price allocation for the IPEG group. Income taxes and the Net profit were restated.*



**CONSOLIDATED STATEMENT OF CASH FLOW (€'000)**

Consolidated Statement of Cash Flow	30.09.2023	30.09.2022 <sup>(1) - (2)</sup>
<b>OPERATING ACTIVITIES</b>		
<b>Net profit</b>	<b>32,477</b>	<b>28,639</b>
<b>Adjustments for:</b>	-	-
Amortization and depreciation	10,148	12,470
Provision	2,269	2,164
Net non-monetary financial (income)	2,542	737
Change in employee benefits liabilities	(109)	(217)
(Plus) or minus from disposal of fixed assets and investments	-	-
Unrealized currency exchange rate (gains) losses	(14)	(4,793)
Non-monetary changes related to liabilities for options granted to non-controlling interests	-	-
Investment equity valuation	(1,224)	(1,001)
Other non-monetary variations	1,649	83
Taxes	14,043	7,087
<b>Cash flows from operating activities before changes in net working capital</b>	<b>61,781</b>	<b>45,168</b>
(Increase)/decrease in trade receivables	970	(1,062)
(Increase)/decrease in inventories	(1,794)	(18,548)
(Increase)/decrease in contract assets and liabilities for work in progress	(3,213)	75
(Increase)/decrease in other current assets	998	(9,745)
Increase/(decrease) in trade payables	(12,869)	(1,747)
Increase/(decrease) in advance from customers	(8,097)	3,197
Increase/(decrease) in other current liabilities	(2,388)	(2,528)
(Increase)/decrease in non-current assets	(167)	176
Increase/(decrease) in non-current liabilities	(27)	370
Income taxes paid	(11,177)	(6,932)
<b>CASH FLOWS FROM OPERATING ACTIVITIES (A)</b>	<b>24,017</b>	<b>8,424</b>
<b>INVESTING ACTIVITIES</b>		-
Investments in property, plant and equipment	(7,044)	(1,924)
Disinvestments in property, plant and equipment	139	147
Investments in intangible assets	(1,029)	(419)
Disinvestments in intangible assets	-	40
Disinvestments/(investments) in financial assets	(0)	-
Disinvestments/(investments) in investments	0	-
Dividends gained	148	-
Deferred price from the acquisition of controlling interest	-	(1,018)
Business combinations net of the acquired cash	-	(99,965)
<b>CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES (B)</b>	<b>(7,786)</b>	<b>(103,139)</b>
<b>FINANCING ACTIVITIES</b>		-
Issuance of bank loans	10,000	109,865
Repayment of bank loans	(22,414)	(14,067)
Change in current bank loans and borrowings	(6,355)	(16,997)
Interests paid	(2,542)	(737)
Increase/(decrease) in other financial liabilities	(2,627)	(2,781)
Dividends paid	(10,206)	(5,193)
<b>CASH FLOWS USED IN FINANCING ACTIVITIES (C)</b>	<b>(34,145)</b>	<b>70,091</b>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS (A ± B ± C)</b>	<b>(17,915)</b>	<b>(24,625)</b>
<b>EFFECT OF EXCHANGE RATE CHANGES ON BALANCE OF CASH HELD IN FOREIGN CURRENCY</b>	<b>(115)</b>	<b>(83)</b>
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD (E)</b>	<b>94,365</b>	<b>118,505</b>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(18,030)</b>	<b>(24,625)</b>
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD (G=D+E+F)</b>	<b>76,335</b>	<b>93,797</b>

(1) For the purposes of comparison, the statement of profit and loss figures for 9M 2022 have been restated compared to the Periodic Financial Information at September 30, 2022, following the definitive purchase price allocation for the IPEG group. Income taxes and the Net profit were restated.

(2) Figures restated as better described in the paragraph "Content, form and basis of preparation of the Periodic Financial Statements at September 30, 2023".

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**
**(€'000)**

	Share Capital	Legal reserve	Treasury shares	Translation reserve	Other reserves and retained earnings	Profit for the year attributable to the owner of the parent <sup>(1)</sup>	Equity attributable to the owners of the parent <sup>(1)</sup>	Equity attributable to non-controlling interests <sup>(1)</sup>	TOTAL EQUITY <sup>(1)</sup>
Balance at January 1, 2022	6,000	1,200	(2,250)	(1,104)	64,811	28,347	97,004	1,447	98,451
Allocation of prior year profit					28,347	(28,347)			
Distribution of dividends					(5,093)		(5,093)	(100)	(5,193)
Incentive plans					332		332		332
Treasury shares			42		386		428		428
Non-controlling interest change					288		288	(288)	-
Translation reserve reclassification				(47)			(47)	47	
Total comprehensive income <sup>(1)</sup>				16,222		28,373	44,595	264	44,859
Balance at September 30, 2022 <sup>(1)</sup>	6,000	1,200	(2,208)	15,071	89,070	28,373	137,506	1,370	138,876

<sup>(1)</sup> For the purposes of comparison, the statement of profit and loss figures for 9M 2022 have been restated compared to the Periodic Financial Information at September 30, 2022, following the definitive purchase price allocation for the IPEG group. Income taxes and the Net profit were restated.

	Share Capital	Legal reserve	Treasury shares	Translation reserve	Other reserves and retained earnings	Profit for the year attributable to the owner of the parent	Equity attributable to the owners of the parent	Equity attributable to non-controlling interests	TOTAL EQUITY
Balance at January 1, 2023	6,000	1,200	(2,208)	3,953	89,580	34,588	133,111	1,818	134,930
Allocation of prior year profit					34,588	(34,588)			
Distribution of dividends					(10,206)		(10,206)		(10,206)
Incentive plans			(360)		167		(193)		(193)
Purchase of treasury shares			79		268		346		346
Disposals							-	1,279	1,279
Total comprehensive income				1,365		33,155	34,520	(678)	33,842
Balance at September 30, 2023	6,000	1,200	(2,489)	5,318	114,396	33,155	157,578	2,420	159,998